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Many companies struggle to build high-performing teams quickly and effectively. At 101 Ways we work on the basis of selecting the best individuals for a specific project. We build teams of highly skilled people who share our philosophy and values.

101 Ways helps great clients do great things, solve ...
101 Ways to Get More Martial Arts Students - Someone called me a while ago and basically said 'ok what would you do to get more customers?'. Now this wasn't really a serious conversation on martial arts but it was actually a business conversation I had with my friend as we talked about a hypothetical business.

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In our experience, many companies struggle to build high performing teams. At 101 Ways, we hand-pick the best individuals for a specific project. We build teams of highly skilled people who share our philosophy and values. We actively manage and support our people throughout the life of the project.

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Zane is the CEO of 101 Ways and an expert in agile project delivery. Previously Zane was COO and partnered with Kelly, Founder of 101 Ways, on building the amazing team at 101 Ways which has driven the exceptional growth and reputation that the company has quickly established.

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Get in touch with a member of the 101 Ways team if you would like to discuss ways in which we can help you and your company. Read More - Software Delivery As A Competitive Advantage | The Need for Change Kelly Waters May 19, 2020 There has never been a more important time to be outstanding at software delivery. An organisation's capability ...

Blog | 101 Ways
101 Ways For Teachers To Be More Creative. Ed note: This post has been republished from a 2013 post. Creativity isn't always something that just happens. It can take quite a bit of work to nurture, grow, and develop creativity, even for those who are immersed in creative and dynamic fields.

101 Ways For Teachers To Be More Creative
I value Kelly's input and brought him and the team at 101 Ways in when I became CPO/CTO at Just Eat. He's a trusted partner and another brain to bounce things around with. The key is customer centricity and a results-oriented mindset - Kelly's got that and it comes across in the team at 101 Ways.

Remember when you could go into a shop and the assistant actually knew about the products they were selling? How many times have you been frustrated beyond belief because you have had to chase the sales person who is supposed to be helping you? When was the last time you were impressed with the level of service you received? Customers want and demand better service and that means better sales skills. 101 Ways to Sell More of Anything to Anyone will help anyone improve their sales skills. But rather than gimmicky ideas, slick sales spiels or fast-talking techniques to fleece customers, this book goes back to the solid values of selling, which are now more important than ever. Andrew explains the ten biggest and most common sales mistakes These 121 tips will help anyone learn how to sell more of anything to anyone - and do it in a positive and responsible way. Andrew Griffiths has developed a powerful reputation as Australia's leading small business expert. His 101 Ways business-building series is now sold in over 50 countries, and his no-nonsense style and down-to-earth advice appeals to business owners in all industries all over the world.

Since the publication of her first book, How to Attract Anyone, Anytime, Anyplace, love guru Susan Rabin has heard from hundreds of people who have used her innovative flirting techniques to enhance their lives. In this delightfully instructive guide, she draws on their fascinating front-line experiences, as well as her own professional expertise as a therapist, communications consultant, coach, lecturer, and writer to provide 101 foolproof techniques for meeting people. Included are: Great opening lines that aren't dependent on the weather The Master Flirt's top twenty all-time best places to flirt Techniques that allow you to make the most of "chance encounters" Flirting devices that always work Unabashedly outrageous, over-the-top flirting strategies that attract attention How to tell if he or she is sending you a nonverbal invitation Flattery that gets you somewhere - and much more Ms. Rabin has appeared on TV shows including Oprah Winfrey, David Letterman, The O'Reilly Report, Good Morning America, among many more, and she has been a pioneer of fearless flirting for decades.

Suggests ways in which students can achieve good grades and do well on tests and exams

Business growth requires more than a business plan and a dream. You must utilize many tools and techniques to take your company to the next level. This book presents practical strategies that you can leverage based on your business-growth goals and the distinct needs of your company. In four sections—Leverage, Execute, Accelerate, and Prosper—you will learn how to: develop a business-growth action plan; automate your business; locate business capital; identify powerful marketing strategies; harness the power of the Internet; attract the media and gain valuable exposure; boost profits by innovating; and protect your time so you can enjoy your life.--From publisher description.

Feel like life's too busy to find your zen? Think again. Be a calmer, more productive, healthier you, without sacrificing precious hours. Discover the secret wellness hacks you can incorporate into your routine - whether it's a 5-minute focus exercise on your commute, 10 minutes' meditation at lunchtime, or balanced nutrition ideas for your next trip abroad. The mindfulness, meditation, nutrition, yoga and stretching ideas in 101 Ways to Live Well all focus on providing easy, quick, tangible solutions to the stresses and strains of everyday life. That means ditching the generic, one-size-fits-all approach and embracing the targeted, let's-get-this-sorted attitude, with tips from experts in their fields including: Mindfulness exercises to help you sleep A mid-morning snack that will crush your cravings Yoga twists that will stimulate your digestion Why and how to reconnect with friends you've lost touch with This holistic approach promises to help you create space in your life, declutter your brain and become unflappable in the face of whatever life throws your way. And with gorgeous original illustrations, this is a beautiful compact package - the perfect gift book for the busy person in your life. Chapters cover all aspects of modern life: Home Work Play Relationships Travel These bite-sized wellness tips are designed to inject a little daily zen into an on-the-go lifestyle and help readers to live life to the full - whether they're on the road or at home. About Lonely Planet: Started in 1973, Lonely Planet has become the world's leading travel guide publisher with guidebooks to every destination on the planet, gift and lifestyle books and stationery, as well as an award-winning website, magazines, a suite of mobile and digital travel products, and a dedicated traveller community. Lonely Planet's mission is to enable curious travellers to experience the world and to truly get to the heart of the places they find themselves in. TripAdvisor Travelers' Choice Awards 2012, 2013, 2014, and 2015 winner in Favorite Travel Guide category 'Lonely Planet guides are, quite simply, like no other.' - New York Times 'Lonely Planet. It's on everyone's bookshelves; it's in every traveller's hands. It's on mobile phones. It's on the Internet. It's everywhere, and it's telling entire generations of people how to travel the world.' - Fairfax Media (Australia)

Revealing the insider secrets learned from years of experience and explaining how these low-cost, high-powered techniques can carry readers to the top of the market, this guide offers a crash course on how to get oneself noticed. Original.

When did you last make time for play? Today, we don't get nearly enough play in our lives. At school, kids are drilled on exams, while at home we're all glued to our phones and screens. Former children's laureate and bestselling author, Michael Rosen, is here to show us how to put this right - and why it matters so much for creativity, resilience and much more. Packed with silliness, activities and prompts for creative indoor and outdoor play for all ages - with specially illustrated pages for everything from doodling to word play and after-dinner games.

Minimalism meets DIY in an accessible guide to household waste reduction We all know how important it is to reduce our environmental footprint, but it can be daunting to know where to begin. Enter Kathryn Kellogg, who can fit all her trash from the past two years into a 16-ounce mason jar. How? She starts by saying 'no!' to straws and grocery bags, and 'yes!' to a reusable water bottle and compostable dish scrubbers. In 101 Ways to Go Zero Waste, Kellogg shares these tips and more, along with DIY recipes for beauty and home; advice for responsible consumption and making better choices for home goods, fashion, and the office; and even secrets for how to go waste free at the airport. 'It's not about perfection,' she says. 'It's about making better choices.' This is a practical, friendly blueprint of realistic lifestyle changes for anyone who wants to reduce their waste.

From a legend in the field of training comes a resource that gives managers, team leaders, and supervisors 101 tips, tactics, and simple strategies to brighten up meetings and move the action along while successfully fulfilling goals and objectives.